



An increase in revenue and current operating income; a positive outlook for sales in the second-half

In € millions	H1 2015	H1 2014	2014
Revenue	43.1	39.4	93.9
EBITDA⁽¹⁾	3.0	3.0	12.1
Current operating income	0.7	0,6	7.1
<i>Current operating margin</i>	<i>1.5%</i>	<i>1.6%</i>	<i>7.6%</i>
Operating income	(0.6)	0.2	5.9
Tax	0.2	(0.1)	(1.9)
Net income	(0.1)	0.1	4.1
Net income - Group share	(0.1)	0.2	4.1

⁽¹⁾ The consolidated financial statements were subject to a limited review by the statutory auditors and were approved by the Board of Directors on September 8, 2015.

⁽²⁾ EBITDA: Current operating income before depreciation, amortization and provisions.





Revenue for the first half-year was up 9.6% compared with the first half of 2014, at €43.1 million. The seasonality of the activities, which is reflected in higher second-half results, is expected to be very marked this year.

Current operating income at June 30, 2015 amounted to €0.7 million, showing growth of 2.7% compared with the first half of 2014.

Operating income at June 30, 2015 amounted to a loss of €0.6 million compared with income of €0.2 million at June 30, 2014. This was due to a number of non-current items (relocation expenses for a number of subsidiaries and amortization of intangible assets recognized in connection with acquisitions).

A sound financial position

Equity amounted to €65 million after the payment of €2.6 million in dividends at end-June. Net cash amounted to €2.9 million excluding treasury shares of €1 million, compared with €5.1 million at June 30, 2014. In 2014, the dividend of €2.6 million was paid in July.

Working capital requirements improved by €2.2 million in the half-year.

Strong sales momentum in the first half-year

Orders taken in the first half of the year are significantly higher than those in the first half of 2014, at €50 million compared with €40 million in 2014.

A number of major agreements were signed in the *Robotics and Integrated Systems* division (two orders amounting to a total of more than €10 million in unmanned surface vehicles and two orders for several million euros in autonomous underwater vehicles) and also in the [Aeronautics](#) division, with an exceptionally large [order](#) of €10 million for the supply of a new assembly line for the front sections of the A320 for the Airbus Saint-Nazaire plant.



A positive outlook for the second half-year

The Group enjoys good visibility for the rest of 2015. Its order backlog amounted to €101 million compared with €90 million at June 30, 2014 and €94 million at December 31, 2014. Bids remain at a very high level, in particular in Asia, Eastern Europe and the Gulf states.

The [Aeronautics](#) division, which posted a net downturn in revenue in the first half of 2015 (-20%) on account of a particularly strong first half-year in 2014 (an [order for ATR](#) recorded in late 2013 contributed significantly to revenue in 2014), is expected to generate a very high level of revenue in the second half of 2015. Its order backlog is at a very high level (up 50% compared with June 30, 2014).

The excellent performance achieved by the [Simulation](#) business in first-half 2015 (revenue growth of 26.2%) is expected to continue in the second half. This division has a very satisfactory order backlog (€17 million) and also recorded the best operating income of the Group's three divisions, at €0.7 million compared with a loss of €0.3 million in the first half of 2014.

The *Robotics and Integrated Systems* division, which accounted for 62% of revenue in the first half of 2015, is expected to continue its positive trend. Its order backlog is good and is stable at €60 million. In addition, this division has the strongest seasonality effect of the three divisions.

The positive effects of the major sales and marketing investments agreed in late 2013 and implemented during 2014 are now being reflected in tenders and order taking. In particular, in early September, this division had recently recorded two large orders in Asia for a total amount of nearly €25 million. These contracts are for the supply of systems to protect vessels from the threat of underwater mines. In the last two years, this division has developed the [solutions](#) provided over the years to the French navy by adding a number of innovations to adapt them to the export market. These two successes mark the Group's first export orders for these solutions designed to protect vessels from mines.



Sales and marketing investments agreed in 2013 are thus set to gradually increase this division's revenue and therefore margin over the coming years, due to the long cycle in which the division operates.

In light of this positive outlook, the Group confirms its target of €100 million in revenue for the financial year.

A commented presentation is available at the following link:
<http://youtu.be/KZYQ-XXKafn8>

Publication of the half-year financial report at June 30, 2015

ECA Group announced today that its half-year report at June 30, 2015 has been published and filed with the French Financial Markets Authority (*Autorité des Marchés Financiers*).

It is available at:

The ECA Group website:

<http://www.ecagroup.com>

The Actusnews.com website:

■ <http://actusnews.com>



Next report

Publication of revenue for the third quarter on October 27, 2015

Disclaimer

This press release could contain statements on past events and forward-looking statements including statements regarding future goals or targets. Forward-looking statements reflect current expectations for results and future events.

Such forward-looking statements and targets depend on known and unknown risks, uncertainties and other factors that may cause actual results, performance or events to differ materially from those anticipated herein. All these risks and uncertainties could affect the Group's future ability to achieve its targets. Risks, uncertainties and other factors that could cause actual results to differ materially from the results anticipated in the forward-looking statements and targets include, among other things: the risks and uncertainties possibly mentioned in this press release; the strength of competition; the growth of the market; currency fluctuations; interest rate fluctuations; raw materials and freight price fluctuations; armed conflicts or political instability; obtaining the export authorizations that may be required for certain activities; control of costs and expenses; changes in tax legislation, rules, regulation or enforcement; our ability to successfully keep pace with technology changes; our ability to attract and retain qualified personnel and key-men; the evolution, interpretation and uniform application and enforcement of International Financial Reporting Standards (IFRS), according to which we prepare our financial statements; supply chain bottlenecks; the performance of our business partners (subcontractors, agents, suppliers, etc.).

Some of these risk factors are set forth and detailed in our Document de Référence (Registration Document including the annual financial report filed with the French Autorité des Marchés Financiers). This list of risks, uncertainties and other factors is not limitative. Other non-anticipated, unknown or unforeseeable factors could also have material adverse effect on our targets. The Group expressly disclaims any obligation or undertaking to update or revise any forward-looking statements or targets potentially contained in this press release to reflect any change in events, conditions, assumptions or circumstances on which any such statements are based.

To find out more, go to ECA Group's website:

<http://www.ecagroup.com>

ECA Group

The ECA Group is renowned for its expertise in robotics, automated systems, simulation and industrial processes. Ever since 1936 it has been developing complete innovative technological solutions to perform complex missions in hostile or restrictive environments.

Its products are used by a demanding international clientèle requiring the highest levels of safety and efficiency, mainly in the sectors of defence, maritime, aerospace, simulation, energy and industrial equipment.

In 2013, the Group reported revenue of 94 M€ for its three Departments: Robotics, Aerospace and Simulation.

ECA Group is a Groupe Gorgé company.

ECA Group is listed on Euronext Paris Compartiment C.

Indices : SBF 250, CAC SMALL 90 et CAC IT- ISIN code : FR0010099515

Mnémono : ECASA - Code Bloomberg : ECASA:FP

Contacts

Actus Finance

Anne-Pauline
PETUREAUX
Analysts/Investors
Relations
T : +33 (0)1 53 67 35 74
apetureaux@actus.fr

Jean-Michel
MARMILLON
Press Relations
T : +33(0)1 53 67 07 80
jmmarmillon@actus.fr

ECA Group

Raphaël
GORGE
President
T : +33 (0)1 44 77 94 00

Guenaël
GUILLERME
Managing Director
T : +33 (0)4 94 08 90 00

www.ecagroup.com